We are big enough to do any job and small enough to be responsive!
NATURE OF BUSINESS

Global Fabrication and Maintenance (Pty) Ltd is a Broad Based Black Economic Empowerment (BBBEE) company involved with a wide range of repetitive steel fabrication, plant maintenance and a diversity of mechanical tasks that change on a daily basis as per requirements of its major tasks. We specialize in the fabrication, refurbishment and repair of pressure vessels, heat exchangers, boilers, economizers, tanks, silos, pressurerised systems, ducting, general structural steel work and machining. We pride ourselves in our integrated team with the capacity to execute erection contracts, site maintenance and turnkey projects. We have sufficient capacity to handle small to large projects. We are religiously committed to all stakeholders in living our values, mission and vision.

INFRASTRUCTURE

We are situated in Sebenza. We have a well equipped workshop consisting of qualified boilermakers and technicians. Global Fabrication is endowed with strong leaders who are commercially savvy, visionary, responsive, qualified and have left a solid track record in their chosen areas of speciality. This has been a key enabler for us to deliver unparalleled service at competitive rates. We do not compromise on quality and customer service as solution partnership is our way of doing business. We have enough capacity to execute onsite and offsite jobs.
OUR VISION
To be a preferred provider of Specialised Engineering Services in Steel Fabrication & Plant Maintenance and quality spares to the small and large organisations in the Public and Private Sectors in and around South Africa, and in the process make our contribution in the economy by creating jobs and skills development.

OUR MISSION
- To grow our market through first class quality service provision by gainful BBBEE solution partnership thereby creating jobs and developing work-ready skills, nationally and regionally.

OUR VALUES
- Our Customers:
  Committing to their job satisfaction, development and well-being by treating them with respect, dignity and fairness. Our mantra “We open doors for our customers, not our employees”.

- Customer Focus:
  Striving to meet the unique needs of our customers, by tailoring each interaction to suit their job specific needs.

- Accountability:
  Taking responsibility for individual and team actions, decisions and results by establishing clear plans and goals and measuring our progress against them.

- Integrity:
  Practicing the highest standards of ethical behavior in all our projects of work and maintaining credibility by making certain that our actions always match our words.

- Safety:
  Adopting a zero defect philosophy and striving for zero accidents through proper training, work practices, risk management and adherence to safety regulations at all times.

- Service Excellence:

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Setting goals beyond the best, reinforcing high job quality performance standards and achieving excellence by implementing best job practices

**SUMMARY OF BUSINESS FUNCTIONS**

Our job functions and experience are the following:
- Manufacturing of Structural Steelwork and Steel Plate Fabrication
- Supply Spares and carry out General plant maintenance
- Carry out X-ray Welding, Co2, and Arch Welding etc.
- Carry out Pipe Development & Fitting. (Various pipe lines stainless steel and mild steel)
- Manufacturing of Boilers and pressure vessels
- Manufacturing of Trailers
- Manufacturing of Transformers
- Manufacturing of Mining and farming equipment
- Manufacturing of Mine head gears.
- Manufacturing of conveyors.
- Manufacturing of chutes.
- Manufacturing of steel platforms and walkways
- Manufacturing and Erection of Iron and Steel and Stainless Steel Components
- Manufacturing, construction and repairs of Iron and Steel structures, tube, plate and pipe work.
- And many other steel, pipe and plate work as per client requirements.

**Previous Contracts done by Global Fabrication:**
- Relocate Lubrasa plant to Fuchs Lubricants.
- Vessel platform and ammonia piping
- Construction and erection of new platform for Oil and grease plant at Fuchs Lubricants
- Turnkey Grease and Oil plant at Fuchs, Isando plant
- Pipe work at Mahewu Company in Pretoria
- Plant Maintenance and Steel Fabrication at African Explosives Limited Mining Services at Modderfontein, JHB.
- Plant Maintenance and Steel Fabrications at Intocast S.A. Plants
- Fabrication and installation of pressure pots at Urochem (Pty) Ltd
- Plant upgrade and modification at Urochem (Pty) Ltd

**HUMAN RESOURCES**

1. Boilermakers
2. Fitters
3. Electricians and Mechanical Artisans
4. Welders, Coded Welders
5. Assistants
6. Admin/Accountant

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7. Supervisors
8. Licensed Drivers
9. Senior managers with mechanical engineering degrees and MBAs, one of them completing his Doctorate in business leadership.

MARKETING STRATEGY

➢ Target Market
The following sectors have been identified as the target market for our services:

• Government Departments
• State Owned Enterprises
• NGO’s
• Private Entities

➢ Marketing/Promotion
• Marketing on Internet, Newspapers and Business Magazines
• Register Advertising Companies Databases
• Advertising, Company Promotions etc.
• Direct Selling
• Outsourcing our Services
• Joint Venture Partnership
• Word of mouth (WOM)

RISK MANAGEMENT

1. Business Risk
• Company and Building Insurance
• Plant and Equipment Insurance
• Assets protection

2. Operating Risk
• Environmental Health (OHSH)
• Safety Management
• Employee Wellness Training and Development
• Advanced Technology Support

3. Financial Risk Management
• Investment: Consult Financial advisors
• Manage Debtors and Creditors

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• Return on Net Assets and Return on Investment

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